



**DINESH AGARWAL**  
Founder & CEO  
IndiaMART InterMESH Ltd.

Dinesh Agarwal is the founder and CEO of IndiaMART.com, India's largest online B2B marketplace connecting Indian suppliers with domestic and international buyers. Founded in 1996, Dinesh is credited with leading IndiaMART.com through a decade and a half with an unblemished record of being profitable from day one – a feat no other online company in India has been able to emulate.

IndiaMART is today arguably one among the world's top ten B2B marketplaces, as has been corroborated by a host of credible market surveys. Under Dinesh's dynamic and visionary leadership, IndiaMART today is a 4500 strong talented pool of human resource with pan-India presence covering over 100 cities and has state-of-the-art web development center which is one of the largest in the world. It's stellar credentials, robust business model and Dinesh's commitment towards the MSME sector has invited prestigious investors like the Times of India Group and Intel Capital into its fold for further expansion plans.

A vigorous advocate of Indian SMEs, he has spearheaded several path breaking ideas to promote Indian SMEs globally. His contribution to Indian businesses is widely acknowledged by the media. He has been covered by CNBC's "Young Turks" as today's young achiever. BusinessWorld Magazine featured him on the cover page for making IndiaMART.com the only profit-making dotcom in India (2001). Various elite media such as CNN, BBC, Hindustan Times, The Economic Times, The Financial Express, Business Money, etc. has interviewed and published articles about his successful and glorious achievements.

Prior to pursuing his entrepreneurial instincts, this Computer Engineer from HBTI, Kanpur hashoned his technical skills working for industry leaders such as HCL Technologies (America), Center for Development of Telematics (C-Dot) and CMC Limited before returning to India. He has an extensive experience spanning over 16 years in the field of Internet, Networking & Systems Development and Consulting.

Currently, he is focusing on transforming IndiaMART.com into a truly global organization intending to leave indelible footprints across the world.